AgriS

AGRIS LEADERSHIP ENGAGES TAIWAN FINANCIAL INSTITUTIONS TO BOOST CAPITAL FLOWS INTO VIETNAM'S AGRICULTURE

In March 2026, AgriS (Thanh Thanh Cong – Bien Hoa Joint Stock Company, HOSE: SBT) conducted a working program with First Commercial Bank, E.Sun Commercial Bank, along with a community of financial institutions and investors in Taiwan, aiming to expand cooperation in finance and agricultural value chain development.

Strengthening Institutional Partnerships – Expanding Strategic Collaboration

Taiwan is considered one of Asia's most dynamic financial hubs, where banks and investment funds are increasingly focusing on sectors related to food security, sustainable agriculture, and global food supply chains.

According to Ms. Dang Huynh Uc My, Chairwoman of AgriS, strengthening cooperation with international financial institutions is a key pillar of the company's long-term strategy. "AgriS is developing an integrated agricultural economy platform, where capital, technology, and production ecosystems are connected to enhance the value of Vietnam's agricultural value chain," she shared. The company is also progressively positioning itself as an integrated platform provider capable of connecting capital, technology, human resources, and agricultural ecosystems across multiple countries.

Through recent engagements with leading Taiwanese banks, including First Commercial Bank (FCB) and E.Sun Commercial Bank (E.Sun), financial institutions and professional investors in Taiwan, AgriS is expanding opportunities to attract sustainable capital flows into Vietnam's agricultural sector.Under its strategic direction toward 2030, the company plans to upgrade its international green capital mobilization platform, aiming to restructure financial solutions for the agricultural value chain, in alignment with linkages among banks, enterprises, and farmers.

AgriS chairwoman highlights strategy to strengthen international institutional partnerships and expand green financing for Vietnam's agriculture

Through in-depth engagements with securities firms and investment funds within the ecosystems of E.Sun Financial Holding and First Financial Group, as well as other financial partners in Taiwan, AgriS reaffirmed its ambition to scale up operations, advance a smart and integrated agricultural economy, and promote a sustainable agricultural value chain aligned with ESG standards. Company representatives also discussed opportunities for collaboration in value chain finance, capital mobilization, and long-term investment connectivity for AgriS and its ecosystem companies.

"Recently, AgriS has attracted strong interest from international financial institutions and investors, particularly those focused on green and sustainable investments. As ESG standards increasingly become a key factor in investment decisions, companies with transparent foundations and clear long-term strategies are gaining a competitive advantage in accessing international capital. We believe that, with this consistent direction, AgriS will continue to be an attractive destination for investors, including partners from Taiwan in the near future," said Mr. Nguyen Duc Hung Linh, Deputy CEO, representing AgriS.

In practice, recent syndicated financing programs have demonstrated AgriS's capability to mobilize and deploy large-scale international capital. Over the past two years, the company has raised more than USD 400 million from international financial institutions such as IFC, DEG, and ING. This includes a USD 200 million syndicated facility led by First Commercial Bank (FCB) with 15 participating banks, and an USD 80 million syndicated facility arranged by E.Sun with seven Taiwanese banks.

These funds have been allocated to large-scale raw material area development, investment in production technologies, supply chain optimization, and the advancement of emission reduction initiatives. Through these capital flows, AgriS has laid a solid foundation for a sustainable agricultural model that optimizes capital efficiency while closely integrating ESG principles and social impact.

AgriS engages with investors in Taiwan to expand international capital connections for sustainable agriculture initiatives

AgriS and Betrimex's Green Capital Deployment Platform

With over 56 years of data and experience in the agricultural sector, along with an expanding ecosystem that includes key member companies such as Betrimex, AgriS is developing a circular commercial value chain model that connects raw material areas, production, processing, trade, and finance. This model enables the company to establish clearly defined, measurable investment components that meet the increasingly stringent appraisal standards of international financial institutions.

In parallel with business growth, AgriS has been progressively standardizing its governance system in line with international standards and integrating ESG principles into its circular agriculture model. These efforts are critical in helping the company meet the due diligence requirements of international financial institutions while enhancing the value of Vietnam's agricultural products.

> **AgriS develops an integrated smart agricultural economy model linking the "5 stakeholders," connecting sustainable finance and technology to enhance agricultural value chain efficiency**

Mobilizing Financial Resources for Vietnam's Agricultural Value Chain

Amid the global shift toward a more transparent and integrated agricultural sector, AgriS is positioning itself as a bridge between Vietnam's agricultural ecosystem and international financial institutions.

As the sector increasingly requires support from green capital markets to ensure long-term stability—from farmers and production partners to the broader supply chain—this role becomes even more critical. The integrated "5 stakeholders" model (Government – Financial Institutions – Scientists – Enterprises – Farmers) enables AgriS to build a synchronized ecosystem, where resources are aligned to effectively absorb long-term capital flows.

Strengthening ties with international financial institutions and investors is expected to further expand funding for sustainable agriculture, unlocking new growth opportunities for Vietnam's agricultural sector.

AGRIS CEO SHARES SUSTAINABLE CAPITAL STRATEGY AT 2026 STOCK MARKET DEVELOPMENT CONFERENCE

Held on March 20 under the chairmanship of Minister of Finance Nguyen Van Thang, the conference, themed “Developing the Stock Market – Contributing to Economic Growth,” brought together representatives from ministries, international organizations, diplomatic agencies, listed companies, and market participants. The event aimed to reinforce the role of the capital market in the 2026–2030 development phase, positioning it as an effective channel for long-term capital allocation, including for the agricultural sector.

At the conference, Mr. Thai Van Chuyen, CEO of AgriS, one of the top 20 listed companies with the highest sustainability performance in Vietnam’s stock market and a long-standing member of the VNSI20 index, shared practical insights on the role of capital markets for agricultural enterprises.

Capital Markets As A “Governance Filter”

According to Mr. Chuyen, with a broad value chain spanning farmers, enterprises, distributors, and partners, the agricultural sector requires long-term, sustainable, and green capital to maintain operations, invest in technology, and drive green transformation—reducing dependence on natural conditions, improving productivity, and attracting international investors. This is a need that traditional credit channels cannot fully meet.

However, attracting capital into agriculture still faces significant barriers. Long investment cycles and delayed returns remain inherent challenges, while green financial instruments such as green bonds and carbon credits are still developing in Vietnam. At the same time, institutional investors and professional funds are placing increasing demands on transparency and corporate governance. Aligning business operations with ESG standards is becoming a fundamental requirement to access international capital.

Mr. Chuyen concluded: “The capital market is not only a financing channel but also a ‘filter’ that drives enterprises to enhance transparency, governance, and accountability.”

Building Transparent and Verifiable Governance – A Foundation for Attracting High-Quality Capital

For AgriS, attracting sustainable capital is not the result of short-term campaigns, but of long-term trust building. The company consistently fulfills its disclosure obligations, with its Annual Report and Sustainability Report developed based on established frameworks and aligned with leading international standards, including the OECD Corporate Governance Principles, ASEAN Corporate Governance Scorecard, GRI Standards, ESRS, IFC Performance Standards, and the UN's 17 Sustainable Development Goals (SDGs).

AgriS's governance capabilities are not only self-assessed but also validated by reputable independent organizations. The company has been recognized among the Top 50 Vietnam Corporate Governance (VNCG50) at the 7th Annual Corporate Governance Forum. In 2025, it also marked the eighth consecutive year AgriS was included in the VNSI20—the Top 20 stocks with the highest sustainability scores in Vietnam—achieving a total ESG score of 95%, reflecting above-market compliance.

In December 2025, at the Listed Company Awards, AgriS was honored in two categories: Top 10 Best Corporate Governance Companies and Top 20 Best Annual Reports among more than 500 listed firms. Notably, AgriS became the first company in Vietnam to achieve Bonsucro certification, a global standard for sustainable sugarcane production, and has set a target to reach Net Zero by 2035.

Risk management is also a core pillar in AgriS's long-term strategy. Its system is built in line with international standards such as ISO 31000:2018 and COSO ERM 2017, with advisory support from EY (Ernst & Young Global Limited). This framework enables the company to effectively manage risks while maximizing value for shareholders and stakeholders.

A notable example of AgriS's capital mobilization success is its partnership with DEG—the German development finance institution under KfW. To earn DEG's trust, AgriS demonstrated tangible actions, including the use of biological pest control (Trichogramma wasps) to replace chemical pesticides, the development of organic fertilizers from sugarcane by-products in Attapeu (Laos) under a circular economy model, and strict ESG reporting and independent environmental and social assessments. As a result, DEG has not only provided financing but also supported AgriS with technical assistance grants—demonstrating how genuine sustainability commitments can translate into tangible financial resources.

With a consistent strategy centered on transparency and sustainability, AgriS has successfully mobilized over USD 400 million from leading international financial institutions, including IFC, DEG (Germany), ResponsAbility (Switzerland), First Commercial Bank (Taiwan), and ING (Netherlands).

As Vietnam advances its efforts to upgrade its stock market and attract high-quality foreign capital, AgriS's story delivers a clear message: transparency, ESG commitment, and tangible operational transformation are the "language" international investors understand and trust—serving as a strategic direction for Vietnamese enterprises seeking access to high-quality capital.

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